



DATA-DRIVEN CLOUD MIGRATION PLANNING

THE CHALLENGE

An Ingram Micro end customer needed a fact-based migration strategy for a complex, highly interdependent on-premises environment. Three critical gaps stood in the way:

- Cost visibility: no clear TCO or AWS cost picture
- Dependency mapping: unclear which apps were interdependent
- Migration sequencing: no data-driven basis for organizing workloads into waves

PLATFORM FEATURES

DISCOVER

PLAN

ANALYZE

THE SOLUTION

OLA / Cloud Viability Assessment

- Established initial TCO baseline from actual environment data
- Generated projected AWS cost model for financial planning

MAP Assess Phase

- Application grouping, R-factor analysis, and wave planning
- Real-time server dependency visualization during working sessions
- Live validation of interdependencies with customer stakeholders



THE RESULTS

TCO & COST CLARITY Replaced cost assumptions with a data-backed TCO baseline and projected AWS cost model.

DEPENDENCY VISIBILITY Replaced cost assumptions with a data-backed TCO baseline and projected AWS cost model.

WAVE PLANNING Data-driven grouping and R-factor analysis organized workloads into confident migration waves.

DUAL-PHASE SUPPORT Supported both OLA/CVA and MAP Assess phases, enabling a smooth transition into Mobilize.

MOBILIZE UNDERWAY Customer is executing a multi-month program — starting with non-production, then production waves.

EXECUTIVE CONFIDENCE Clear line of sight from discovery through mobilization improved confidence at every level.